

# FabricAir

Innovating the HVAC  
industry **since 1973**





WHO  
WE ARE

# We are FabricAir

FabricAir is a global market leader in custom fabric-based air dispersion & distribution solutions for a wide range of applications. Since creating this technology in 1973, FabricAir has grown into a global company as we continue to be at the forefront of innovation in fabric-based HVAC/R solutions. Headquartered in Denmark, we produce all of our systems at our facility in Lithuania.

**17+**

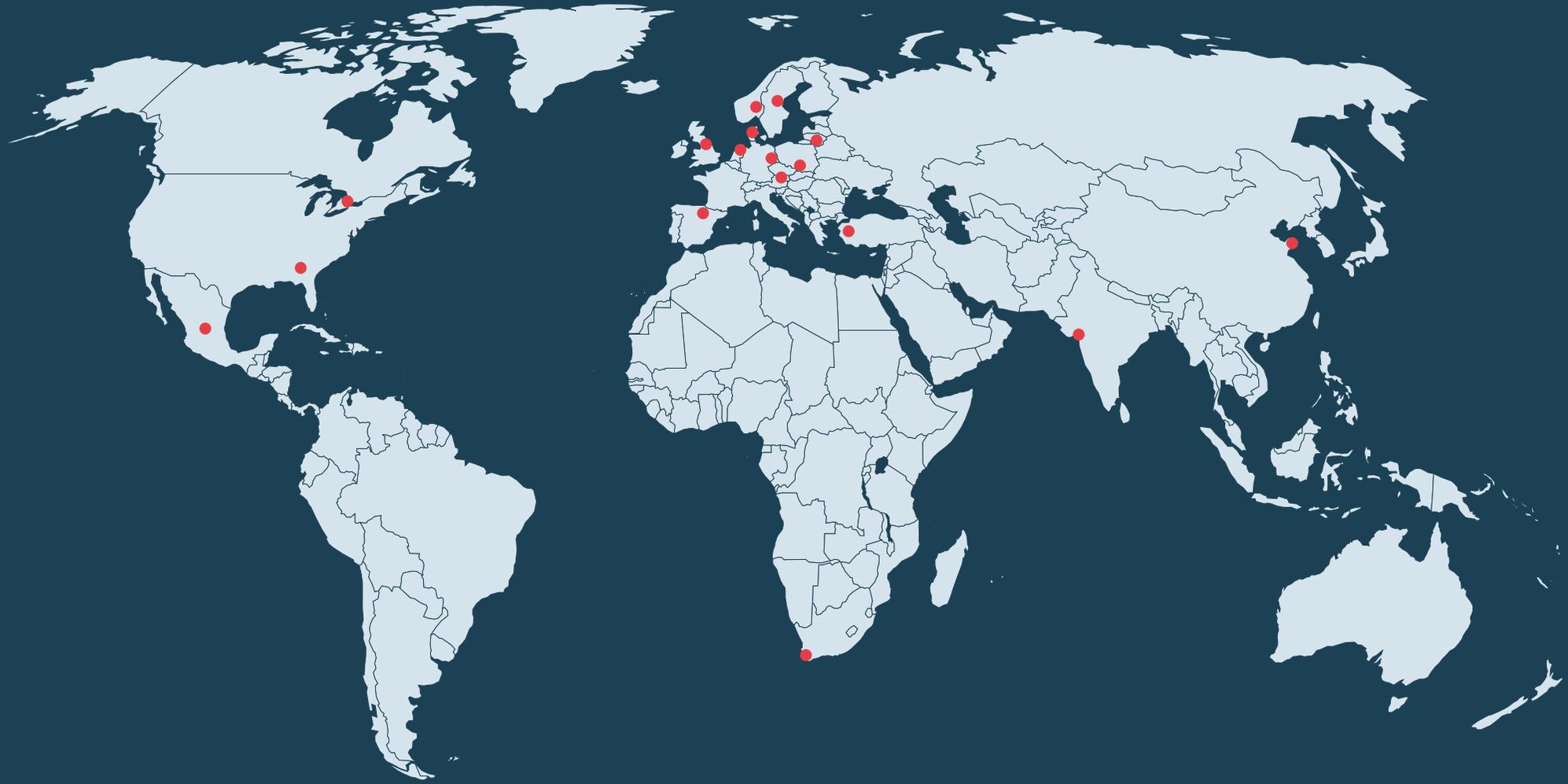
SUBSIDIARIES

**120+**

MARKETS

**50+**

YEARS OF EXPERIENCE



# Since 1973

## OUR HISTORY

1973

IPS Ventilation (part of Electrolux) launches the world's first Fabric Air Dispersion System

1995

ISO 9001 certified

1997

Established FabricAir, Inc., USA

1999

IPS Ventilation A/S becomes an independent company

2002

Established FabricAir Ltd., UK

2003

Established UAB FabricAir, Lithuania. Production moved to Alytus

2005

Brian Refsgaard acquires IPS Ventilation A/S and changes the name to FabricAir A/S.

2007

Established FabricAir GmbH, Germany

2008

Established FabricAir Türkiye A.Ş., Turkey

# Roots in ventilation

From the very beginning in 1973, even before the name FabricAir came into mind, the knowledge, expertise, and know-how came from an established ventilation company that started a new era of fabric HVAC/R solutions. It began in Denmark as a collaboration between the Danish Meat Research Institute and a company within the Electrolux Group, called IPS Dansk Presenning A/S. Through the years, the company becomes FabricAir as we know it today.

2012

Established  
FabricAir AS,  
Norway

2016

Established  
FabricAir  
(Qingdao)  
Co. Ltd., China

2017

Established  
FabricAir  
España S.L.,  
Spain

2018

Established  
FabricAir BV,  
Netherlands.  
Established  
FabricAir AB,  
Sweden

2020

Established  
FabricAir  
GmbH, Austria,  
FabricAir Latin  
America S.A de  
C.V., Mexico

2022

Established  
FabricAir sp. z  
o.o, Poland

2023

Acquired  
Borealis  
Wind and  
established  
FabricAir  
Canada,  
Established  
FabricAir  
South Africa

2024

Established  
Fabricair India  
Pvt. Ltd., India

# Research & Development Lab

The image shows a blurred office environment. In the foreground, a person is sitting at a desk, their back to the camera. The desk has a computer monitor and some papers. In the background, there are large windows and other office furniture. The text 'Research & Development Lab' is overlaid on the image in a white, sans-serif font, positioned in the upper left quadrant.



# Innovation is in our hearts

As pioneers of fabric-based air distribution solutions, we constantly thrive on finding new ways and designing better products, that would benefit our clients. To do that, we established strong relationships with scientific institutions around the world and field experts. To make the work of our professionals more efficient, we invested in our in-house R&D facilities with Research and Materials Testing labs.

**WHAT**  
**WE DO**





# We deliver solutions not just products

FabricAir continually strives to create outstanding value for our customers, especially as indoor air quality becomes more important in our daily lives. Five decades of market experience and a deep understanding of our customers' needs guide us every day in our work. We focus on expanding the use of our technology globally in an ever-increasing list of industries. Seeing how fabric solutions can change the air distribution, we are extremely passionate to show the world its superiority over conventional ducts.

# Wide range of products



## DISPERSION SYSTEMS

Dispersion Systems are custom engineered to create the ideal fit for each industry's specific requirements and they can be applied in an extraordinary number of applications.



## SPECIALTY PRODUCTS

Because every project is unique in its way, our engineers understand that many applications require unique solutions. FabricAir offers specialty products to create the ideal fit for each application's specific requirements.



## FABRIC DIFFUSERS

Indoor air quality in the modern workplace is paramount for both comfort and health. Our line of fabric diffusers is tailored to provide buildings with a draft-free indoor climate and pleasant appearance that can elevate interior design.



## ICE PROTECTION SYSTEMS

Cold climate wind farms can experience costly downtime when ice forms on turbine blades. The BorealisWind IPS utilizes fabric duct to heat the blades from the inside, preventing and de-icing to ensure stable energy delivery.



# Wide range of applications

We design HVAC systems that disperse air patterns in an impressive fashion. We use fabric, not conventional ductwork, to provide effective air distribution, that enhances the performance of every space and complements the interior design in nearly every possible application. From industrial premises to sports and leisure facilities, everything can be equipped with our solutions.



## INDUSTRIAL FACILITIES

Fabric-based air distribution systems developed for industrial applications also work well in food processing and cleanrooms, where they contribute to the comfort and health of all employees, as well as protection of the equipment they depend on to do their jobs.



## COMMERCIAL FACILITIES

When designing an office, retail space, restaurant, or a nightclub, many designers like to incorporate textile-based solutions, as they create an appealing, relaxing feeling coupled with a stylish appearance.



## PUBLIC FACILITIES

FabricAir offers air distribution solutions to improve indoor air quality in public facilities. Fabric ducts and ceiling diffusers are two examples of our products that can address specific needs.



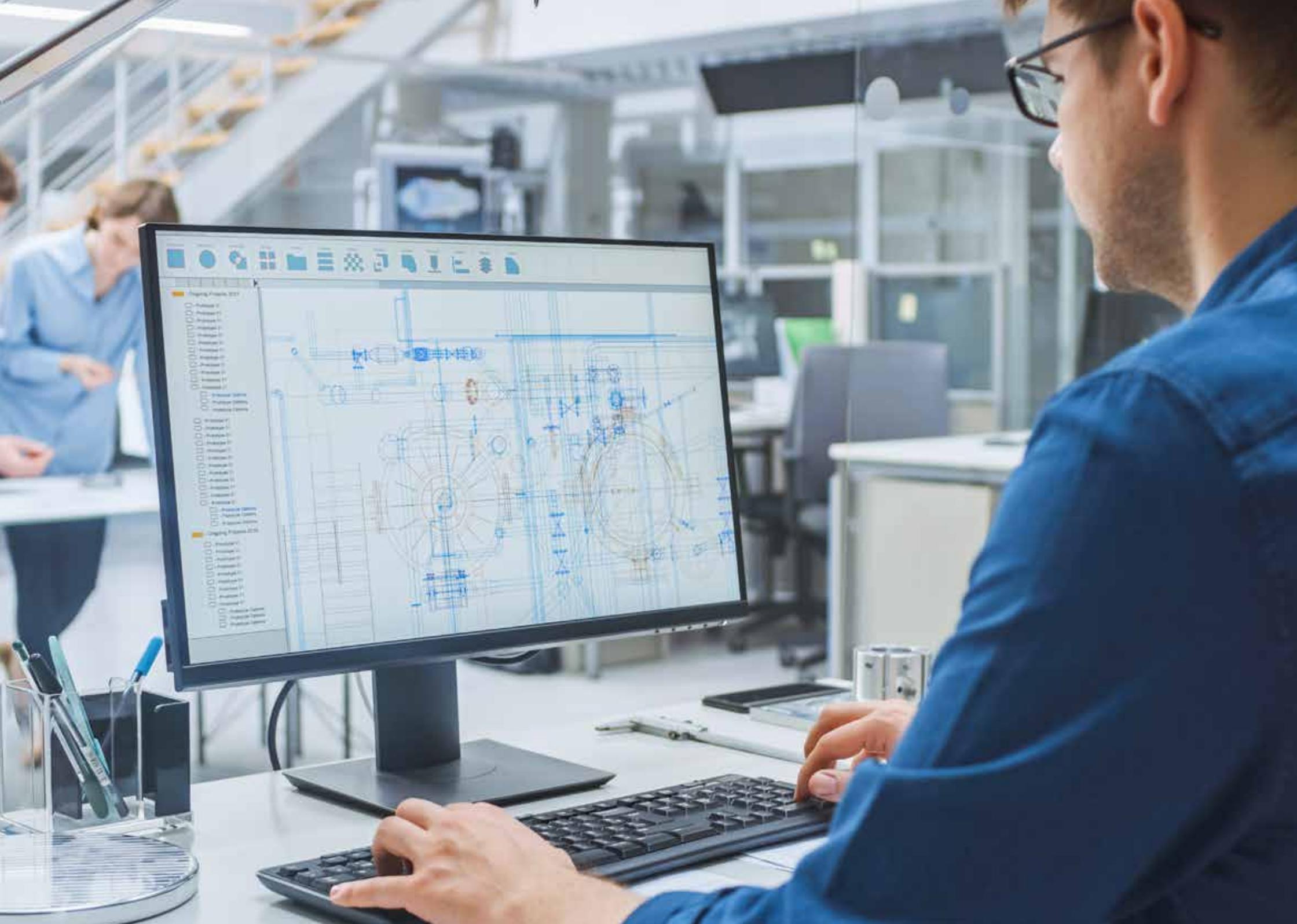
## SPORTS & ENTERTAINMENT FACILITIES

Our fabric-based air dispersion solutions provide the flexibility to accommodate space's specific requirements, creating a comfortable environment and unparalleled comfort.

HOW

WE DO IT







## INNOVATION AND TECHNOLOGY

Our team of engineers has extensive experience in the latest air engineering technology and we apply state-of-the-art laser cutting equipment to create micro-perforations and other flow models.

Regardless of the complexity of your application, we will deliver a smart air solution with unrivaled comfort and ideal air dispersion to match your needs.



## DESIGN AND ENGINEERING

We custom engineer each order and provide 3D drawings and airflow calculations with no added costs. By request, we can create a CFD analysis for you to know the performance of the air distribution system beforehand. Technical flexibility combined with environmental aspects and economic advantages makes us a preferred partner to architects, developers, and contractors worldwide.



## ADVICE AND SUPPORT

Our highly skilled engineering consultants are available to provide technical advice during all phases of the project from the early development to the installation. From engineers to Doctors of Science, our team of professionals is just a phone call away to share their expertise and insights.



## FAST DELIVERY AND EASY INSTALLATION

Punctuality is our middle name as 99.7% of orders arrive on time or earlier than expected. The average lead time from order to arrival at the site is 13 days. Fabric-based air distribution solutions are designed for easy installation and our technicians provide installation supervision for your convenience.

# WHY FABRICAIR?

Since 1973 we have refined our technology with two simple ideas in mind: make it better and make it easier. FabricAir systems are easy to order and easy to install, which is why our customers consider us reliable and easy to do business with.





# Trusted brand with a formidable global network

Being a pioneer of fabric-based air distribution solutions, FabricAir became a trustworthy and competent HVAC partner for many architects and consulting engineers worldwide. We are proud to have a team of highly skilled professionals who have more than 20 years of experience and know-how in the HVAC field. Our competence in what we do built the trust of leading brands from various industries all over the world.

“ At Feddet Strand Resort, we have been very happy for the solution using fabric ducts from FabricAir. The ventilation solution works well. Design wise it blends naturally within the room, as we emphasize natural colors; even after 10 years in use fabric ducts still look great. In addition, I must add that maintenance is minimal. All in all, we would recommend to use the same solution as we have done at Feddet Strand Resort. ”

KASPER KRISTENSEN, MANAGING DIRECTOR OF FEDDET STRAND RESORT, DENMARK.

## GLOBALITY WITH A LOCAL APPROACH

- Treating our clients with the same respect, no matter the size
- Our experts strategically spread around the globe
- Engineers and other professionals are ready to help no matter the location
- Additional assistance even after the installation

## HIGH-QUALITY PRODUCTS

- All our products are tested in in-house labs
- Products are continuously improved by R&D professionals
- Hundreds of proven experiences for a duct lifespan of over 30 years
- Products come with a 10-years warranty

# WE ARE EASY

# TO DO BUSINESS WITH!

# 99.7%

OF OUR ORDERS ARRIVE  
ON TIME OR EARLIER

## HASSLE-FREE CUSTOMER EXPERIENCE

- Ready for support and response in 2 hours
- Fastest lead time in the industry of 2 weeks
- Our experts are just a phone call away



# A Promise of a Quality

## INDUSTRY PIONEERS

FabricAir was the pioneer of fabric-based air distribution solutions, certified by ISO 9001 standard in the early 1990s.

## QUALITY MANAGEMENT

All solutions, fabrics, and components have been tested in our in-house or third-party labs to be as perfect as they can be, so the client would receive a top-quality product.

## IMPROVED ISO 9001 STANDARD

FabricAir operations are certified to meet ISO 9001:2015 standard in the whole world.

smart air  
**solutions.**

# FabricAir

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